

Chad D. Ettmueller

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SETTLEMENT PLANNING LEADERSHIP

SETTLEMENT PLANNING | STRUCTURED INSTALLMENT SALES | CHARITABLE GIFT ANNUITIES

Sincere Relationship Management

Establishing rapport quickly. Winning the trust of stakeholders on plaintiff and defense side with thoughtful approach to settlement offers.

Skilled Communication

Delivering messages and effectively relaying goals to match knowledge level of audience and ensure understanding of and acceptance of presented financial solutions.

Problem Mitigation

Anticipating potential issues and presenting cost effective solutions that keep settlement negotiations on expedient timeline.

EXPERTISE: Strategic Settlement Planning Solutions | Litigation Management Strategies | Trust Administration | Medicare Set-Aside Allocation Services | Mediation | Relationship Management | Structured Installment Sale Transactions | Charitable Gift Annuity Funding Solutions

EXECUTIVE EXPERIENCE

JCR SETTLEMENTS, LLC., Atlanta, Georgia

2013–PRESENT

SENIOR VICE PRESIDENT

Founded company with two other partners. Guide and advise clients in the negotiation of pending claims. High-level settlement planning interpreting life care plans, health insurance plans, economic loss reports, Medicare Set-Aside (MSA) allocation reports.

- Manage cases with demands in excess of \$25 million.
- Identify and present solutions that address various needs of plaintiffs collaborating with claims professionals, judges, mediators and attorneys, from both sides of a claim.
- Create meaningful offers of settlement weighing additional present and future needs that enable clients to settle claims cost-effectively and efficiently.
- Develop winning litigation management strategies that incorporate blended financial approaches to settlement, which include traditional fixed annuity use, index-linked annuity solutions, targeted health insurance plans, Medicare Set-Asides and Trust administration.
- Settled 98% of cases prior to trial saving the defense hundreds of thousands in associated costs and settlement value.
- Invited to speak at national settlement, CPA and business brokerage conferences.
- Requested to serve as expert witness on mechanics and financial benefits of structured settlements.

ATLAS SETTLEMENT GROUP, Atlanta, Georgia

2004–2013

STRUCTURED SETTLEMENT BROKER

- Secured two private letter rulings from IRS, allowing commercial annuity use in charitable gift annuity transactions.
- Managed claims on behalf of defense clients, including case quoting, financial forecasting, plaintiff and plaintiff family discussions, life care plan analysis and mediation attendance to negotiate cases to settlement.

RINGLER ASSOCIATES, Phoenix, Arizona

2002–2004

STRUCTURED SETTLEMENT SPECIALIST

- Managed claims on behalf of defense clients, including case quoting, financial forecasting, plaintiff and plaintiff family discussions, life care plan analysis and mediation attendance to negotiate cases to settlement.
 - Trained claims staff and outside counsel on benefits of using structured settlements as part of negotiation strategy.
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EDUCATION

Associates of Arts, Non-Profit Management

Arizona State University, Tempe, Arizona

Bachelor of Arts, Communication

Arizona State University, Tempe, Arizona

BOARD APPOINTMENTS

Member, Board of Directors of the American Association of Settlement Consultants, 2022–Present