

# Why a Business Valuation? - Transactions

"A SUCCESSFUL TRANSACTION IS WHEN YOU HIT THE RIGHT BALANCE BETWEEN\_PRICE AND TERMS."

## **Fairness / Solvency Opinions**

Board of Directors Insurance for a Transaction

### M&A Analysis / Due Diligence Support

Evaluating what to offer or whether a received offer is fair.



## **Exit/Succession Planning**

Begin the exit or succession plan with a business valuation to benchmark where we're going and to evaluate offers received through a formal process



# **Buy-Sell Agreement**

To determine fair market value consistent with the trigger from the agreement.

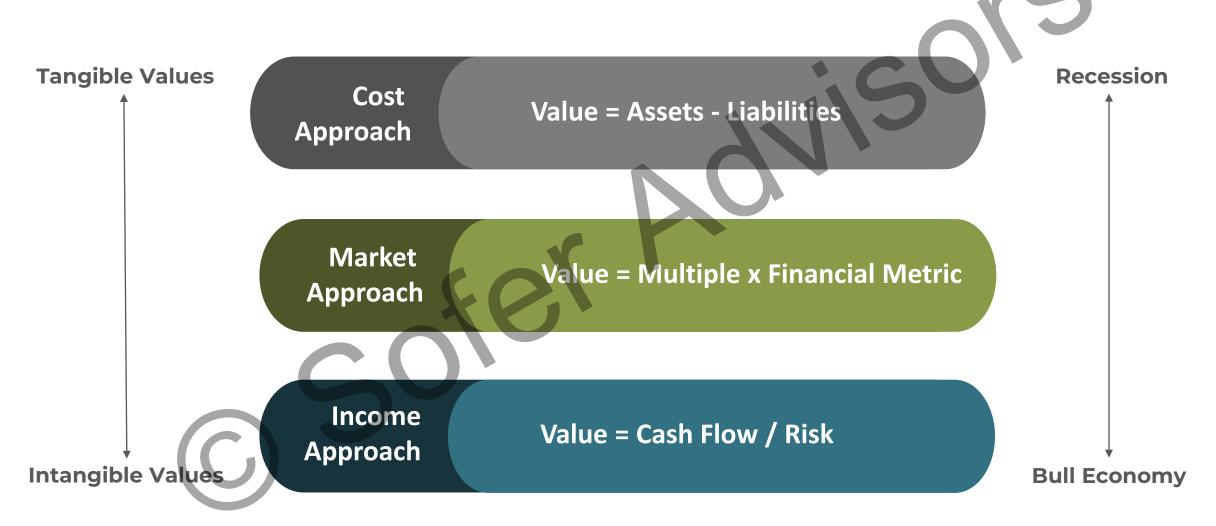
## Partner Buy-In / Buy-Out

What should a retiring partner receive or what should we offer to for a buy-in to prevent turnover.



# How do you Value a Company?

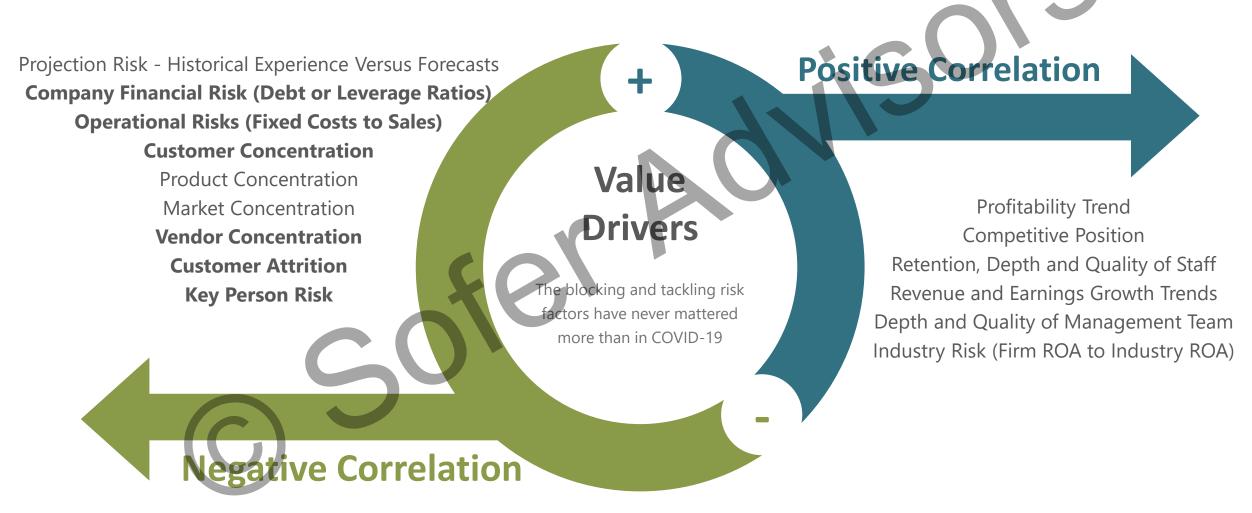
"AN INVESTMENT IN KNOWLEDGE PAYS THE BEST INTEREST."





# How do you Amplify Value?

"AN INVESTMENT IN KNOWLEDGE PAYS THE BEST INTEREST."





# **Dialogue With Us**

"ALL INITIAL CONSULTATIONS ARE ALWAYS GRATIS."

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